

Value Added **Experience & Expertise**

Cannabis Testing Lab Setup

The cannabis 'Green Rush' presents many opportunities for analytical testing labs.

For those planning to enter the business, the best intentions for success will fall short without a sound strategy and reliable partner for instrumentation and other resources.

TOP QUESTIONS TO ASK YOURSELF BEFORE STARTING YOUR CANNABIS LAB

WHAT SHOULD I CONSIDER BEFORE STARTING A CANNABIS LAB?



Start-up labs often have limited budgets. **Refurbished instruments** are both cost effective and a green solution for the environment. Considering a quality resource provider of instruments, service, and training will help your business start-up without a problem.

f It is imperative to learn everything you can before starting the business. You need to consider laboratory training, instrument support, budget, business objectives among many other things. Above all you need to know your weaknesses and address how to improve on these. I have and continue to rely on others to help guide my efforts, share my ideas, and to work hard alongside me.

- Mr. Clair Bragg, Founder of GenTech Scientific, Inc.



GenTech's CEO identified the need for high-quality refurbished analytical instruments for labs over 22 years ago. Clair has built his company to have highly skilled and knowledgeable chemists and technicians. GenTech goes beyond simply selling instrumentation.

HOW DO I SELECT A USED ANALYTICAL INSTRUMENT VENDOR?



Choose based on longevity. How reputable is the vendor? What type of support do they provide? Do they have proven customer success?

I am passionate to make our customers successful, that's a fact. Without customer service, quality products, honesty, and never-ending commitment, our customers would not buy from us repeatedly. My goal is not to sell you one instrument this year. My goal is to sell you instruments or service next year, and in essence create a customer for life. It's a simple effective philosophy.

- Mr. Clair Bragg



In the past 22 years GenTech has grown to service start-up labs, fortune 50 diagnostic labs, government and academic research labs over 10,000 satisfied and recurring customers!

GenTech Scientific is the cannabis industries top refurbished analytical equipment supplier. I have saved thousands from buying certified refurbished equipment instead of buying brand new from the manufacturers. GenTech knows the cannabis industry well and understands a cannabis lab's needs. I would recommend them to anyone starting a lab!

— A Gentech Customer

WHY SHOULD I BUY USED INSTRUMENTS OVER NEW?



Large portions of the startup cost for a lab are the building, the instrumentation, and the laboratory staff. Invest in what matters. Do you need a cost effective system that gets the job done well? Quality refurbished equipment is the answer.

GenTech understands starting and running a successful company requires a burning desire for success. It requires 100-hour work weeks and a never-ending determination to not fail. Value of your idea and introspection of your motivation to succeed are essential before starting a lab.

- Mr. Clair Bragg



Think green. Having refurbished instruments in your lab are a great way to reduce and reuse. Selecting a quality vendor of refurbished instruments is always important. To stay efficient, always choose quality.

